

## ROBERT BANAGALE

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### EDUCATION

**BABSON COLLEGE, F.W. OLIN GRADUATE SCHOOL OF BUSINESS**, Wellesley, MA 2007-2009  
Master of Business Administration degree, May 2009.

#### *Organizational Leadership*

- Elected 2008-2009 Co-President, Babson Energy and Environmental Club.
- Co-authored proposal and coordinated installation for the Babson Wind Turbine.
- Authored proposal and supported creation of green consulting course for graduate students.
- Oversaw the development and execution of the 2009 Babson E3 Energy Conference.
- Moderated student panel for prospective graduate students on behalf admissions office.

#### *Consulting Experience*

- Designed CSR loyalty program opportunities for traditional energy company, Irving Oil.
- Researched public policy and incentives for anaerobic digestion company, Feed Resource Recovery.
- Consulted on business development for 100 kW wind turbine manufacturer, Northern Power.

#### *Industry Involvement*

- Attended 2009 renewable energy study abroad in Norway sponsored by the Blank Center for Entrepreneurship.
- Selected for Cleantech Group Volunteer Corps at Washington DC and San Francisco, CA conferences.
- Awarded 2008 and 2009 NSTAR scholarship to Northeast Energy Efficiency Partnership Eastern Summit.
- Selected for Babson MBA Ethics Team at Baylor University Competition in Ethical Leadership.

**OREGON STATE UNIVERSITY**, Corvallis, OR 1998-2003

Bachelor of Science degree in Computer Engineering, minor in Computer Science, June 2003

- Elected OSU Bookstore Board of Directors, student member, voted Vice President of the Board.
- Honor Roll. (Spring, Summer 2001)
- Elected Vice President Student Union, awarded E.C. Allworth Award for Leadership. (2002-2003)

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### PROFESSIONAL EXPERIENCE

**PRIVATE VENTURE**, Boston, MA

**iPhone Application Development and Social Media Consulting – Neutrinos, LLC**, Boston, MA 2008-2009

- Bootstrapped business from finance to IT with complete collaborative integrated development environment.
- Performed application design, business development, marketing, client engagement, sales and hiring.
- Five iPhone applications published in iTunes store, \$15k+ net revenue.

**MENTOR GRAPHICS CORPORATION**, Wilsonville, OR 2003-2007

**Technical Writer** (2005-2007)

- Developed and maintained learning products for integrated circuit design software products.
- Coordinated technical reviews with customers, and tested deliverables while conforming to style guidelines.
- Facilitated communication between product engineering, product marketing and customer support.

**Lead Development Specialist** (2003-2005)

- Captured sales leads through outbound tele-business and email, tradeshow and special events.
- Performed lead qualification process improvement for inside sales group.

**OREGON STATE UNIVERSITY**, Corvallis, OR 1998-2003

**Memorial Union Vice President**

- Provided leadership for major campus life organization with \$120k budget.
- Performed vendor hiring, fundraising and logistics for university events.
- Presented to alumni to achieve fundraising target.

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### ACTIVITIES AND VOLUNTEER EXPERIENCE

- Successful Mt. Kilimanjaro ascent to highest point in Africa, Uhuru Peak (2006)
- Portland Marathon Finisher (2001, 2002), Boston Half Marathon Finisher (2008)
- Hands on Portland, Books for Prisoners, Make a Child Smile (2006-2007)